

May 4, 2026

Bi-Weekly Update Town of Clay Banks

Thank you for having us at your broadband committee meeting last Friday. We appreciate the opportunity to connect and discuss the project. As promised, we will provide biweekly project updates on Fridays moving forward.

We are pleased to share that our new Manager of Fiber Operations, Joel Schultz, officially started today. Joel will travel to Clay Banks within the next two weeks to meet with the team and become familiar with the project firsthand.

We have ordered materials for the Clay Banks project. Fiber was ordered on April 13, 2026, and at that time, we were given an estimated delivery window of 60–90 days. We will provide a confirmed construction start date as soon as the fiber materials arrive, and we will continue to keep you informed as timelines are finalized.

One of our contractors, All American Fiber Solutions (AAFS), led by Dennis Fountain, will mobilize crews to complete the remaining work. This includes installing drops to homes, placing fiber in conduit, splicing fiber to prepare the network, and activating customers.

Once work begins, the full construction and activation process is expected to take approximately 120 days.

We understand there have been questions about our previous contractor and the payments associated with that work. We have provided the Town of Clay Banks with copies of contractor invoices and cleared checks as proof of payment.

At this time, we ask that all questions, concerns, or repair needs regarding existing drops or conduit be directed to sarah.lawrenz@bertramcommunications.com.

As Joel gets acclimated to his new role, we will include his direct phone number and email address in an upcoming biweekly update.

Additionally, Joel and I will work together to compile a comprehensive list of repairs from previous contractors. If you are aware of any issues that need attention, please email those details so we can ensure they are properly scheduled and addressed by our current contractors.



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In our next update, which will be provided on Friday, May 15th, we expect to have more information on the timeline for starting drops to homes, as well as updates on the anticipated arrival of fiber materials.

We appreciate your continued partnership and look forward to making steady progress toward bringing fiber service to the Town of Clay Banks.

Sincerely,

Bertram Communications LLC